

CITY OF CAPE CORAL

REQUEST FOR SOLE SOURCE OR SINGLE SOURCE PURCHASE

Requesting Department: Public Works – CIP/Traffic Division

Vendor Name: Metro Forecasting Models

Address: 9410 Fountain Medical Ct. Suite 103, Bonita Springs, FL 34135

Phone: 239.913.6949 E-Mail: DAVE@Metroforecasting.com

Price: \$50,000.00

Description of item to be procured:

The Interactive Growth Model™ (IGM) Ver 2 is a web based updated complex software package that forecast population, housing, growth, demographics and demand for schools, office, retail, industrial, etc in 5-year increments to build out for several hundreds of zones. Initial data collection and entry. MFM was utilized for Phase I and II of the growth modeling. The proposed study builds upon those initial findings in these studies to synthesize results within Phase III. Phase IV provides for continuing services, presentations, expert analysis and coordination with all city departments and leadership.

1.) Uniqueness of vendor's item/service. How is this vendor the only vendor uniquely qualified to provide the product or service:

The IGM is a copyright software package, registration number TX 7-278-236 United States Copyright Office. The city has a license agreement based on previous contracts.

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable:

Paul G. Van Buskirk has developed a copyright planning technology that has proven effective in dealing with multiple and complex growth management issues. He is the sole provider of this specialized modeling application, along with necessary staff training, professional support and licensing.

3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

To date the IGM is the most cost-effective product to address the City's needs to have socioeconomic data forecasted in a reliable manner. Once the data is updated using the IGM software, maintenance could be easily handled in-house.

Department Director's Signature: 
Matthew Williams (Aug 29, 2025 12:09:46 EDT)

Approval: Procurement Manager Wanda Roop 9/25/25

Approval: City Manager _____ (not to exceed \$100,000.00)

Council authorization required if exceeding \$100,000.00

Best value